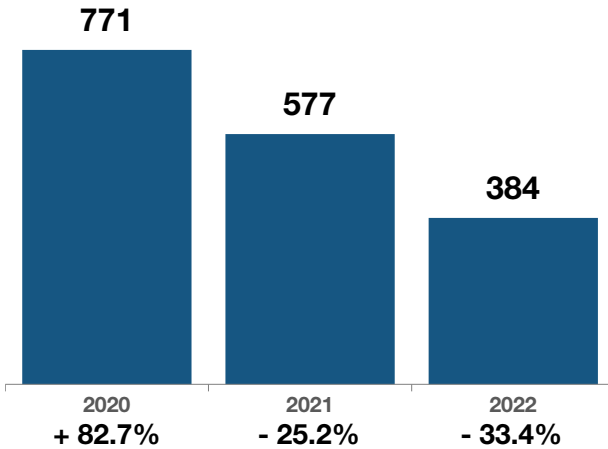


# Pending Sales

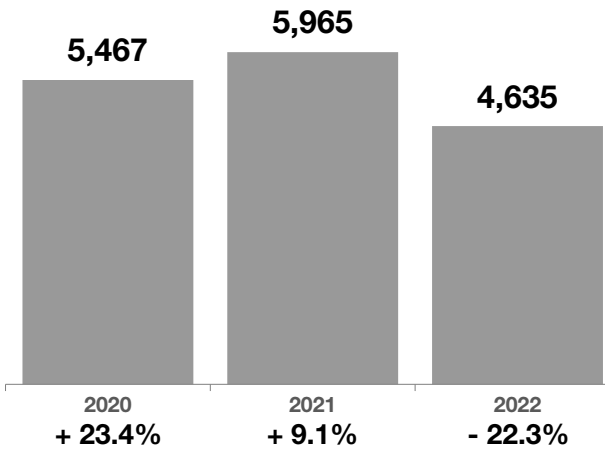
A count of the properties on which offers have been accepted in a given month.



## September

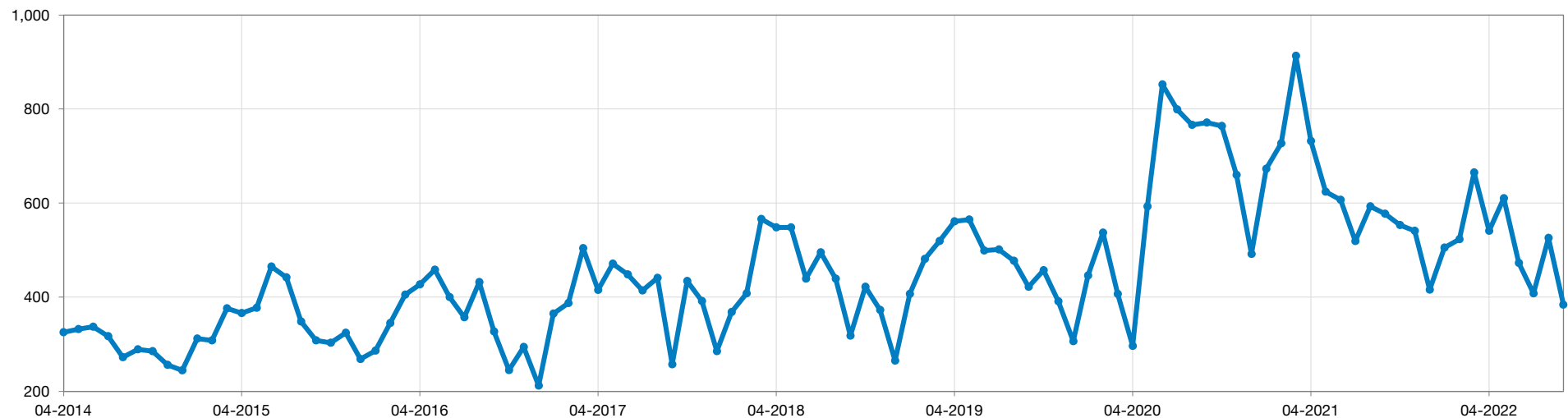


## Year to Date



Pending Sales	Prior Year	Percent Change
October 2021	553	764 -27.6%
November 2021	541	660 -18.0%
December 2021	416	492 -15.4%
January 2022	505	673 -25.0%
February 2022	523	727 -28.1%
March 2022	665	913 -27.2%
April 2022	541	732 -26.1%
May 2022	610	624 -2.2%
June 2022	473	607 -22.1%
July 2022	408	519 -21.4%
August 2022	526	593 -11.3%
<b>September 2022</b>	<b>384</b>	<b>577 -33.4%</b>
12-Month Avg	512	657 -22.0%

## Historical Pending Sales by Month

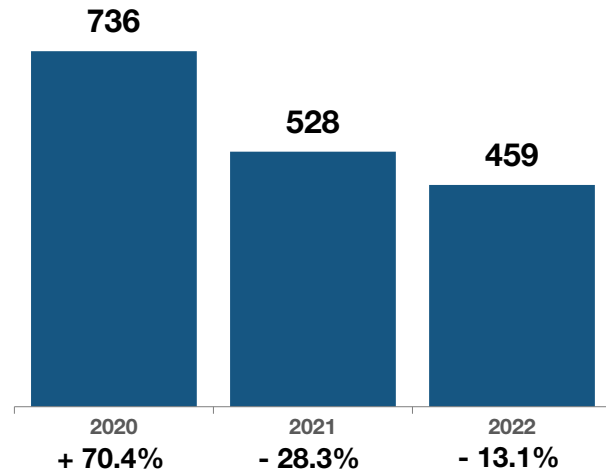


# Closed Sales

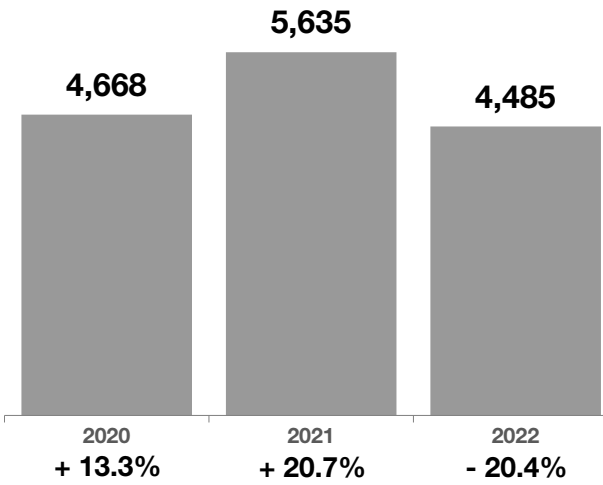
A count of the actual sales that closed in a given month.



## September

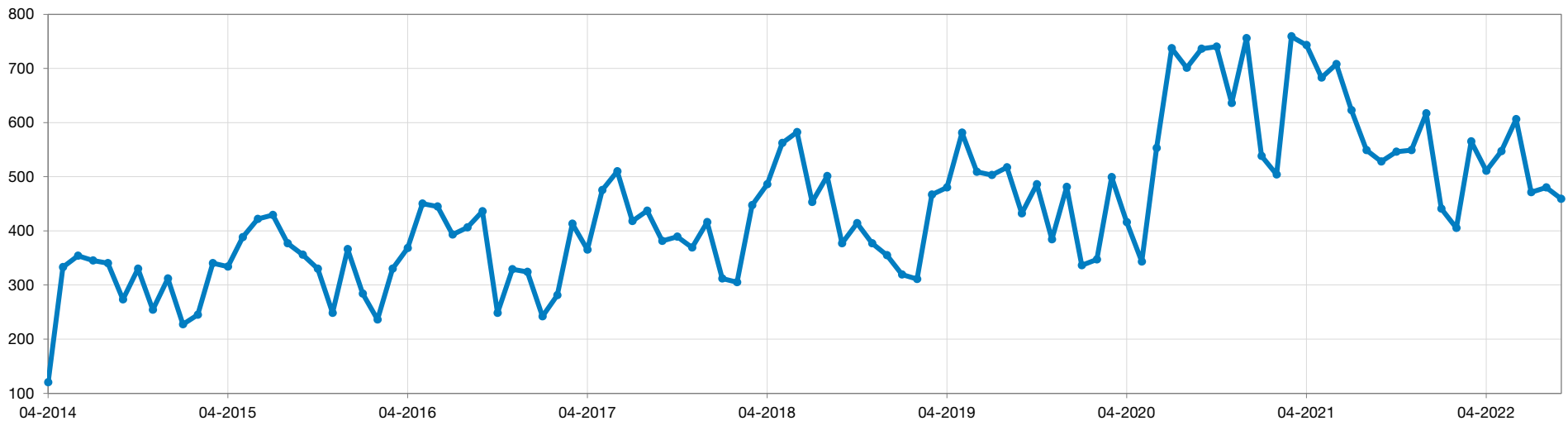


## Year to Date



Closed Sales	Prior Year	Percent Change
October 2021	740	-26.2%
November 2021	636	-13.7%
December 2021	756	-18.4%
January 2022	538	-18.0%
February 2022	504	-19.6%
March 2022	759	-25.6%
April 2022	743	-31.2%
May 2022	683	-19.9%
June 2022	708	-14.4%
July 2022	623	-24.4%
August 2022	549	-12.6%
<b>September 2022</b>	<b>528</b>	<b>-13.1%</b>
12-Month Avg	516	-20.2%

## Historical Closed Sales by Month

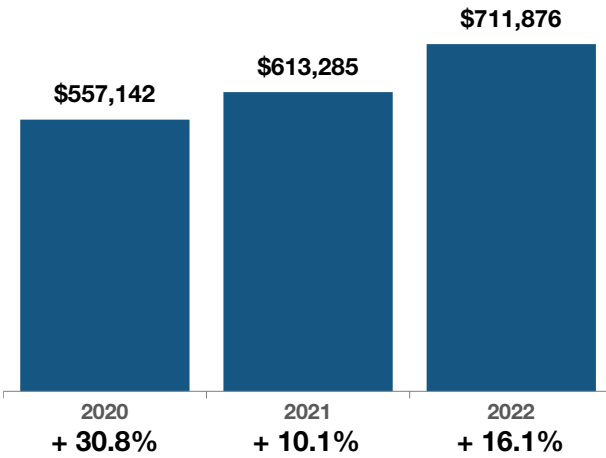


# Average Sales Price

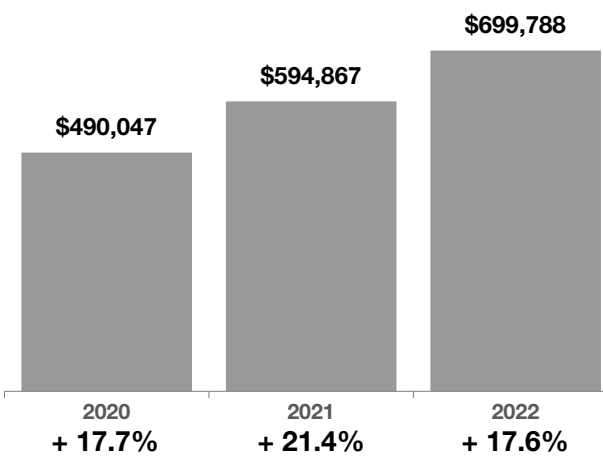
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



## September



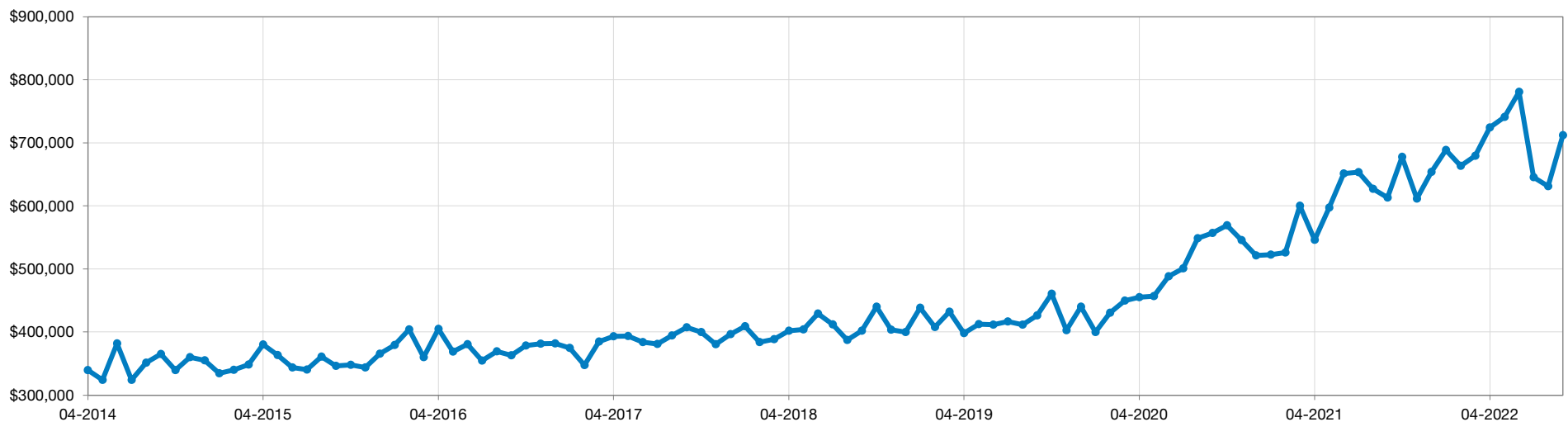
## Year to Date



	Avg. Sales Price	Prior Year	Percent Change
October 2021	\$677,864	\$568,960	+19.1%
November 2021	\$611,627	\$545,831	+12.1%
December 2021	\$653,688	\$521,231	+25.4%
January 2022	\$688,581	\$522,524	+31.8%
February 2022	\$663,313	\$526,097	+26.1%
March 2022	\$679,531	\$600,338	+13.2%
April 2022	\$724,104	\$546,043	+32.6%
May 2022	\$741,027	\$597,280	+24.1%
June 2022	\$780,867	\$651,402	+19.9%
July 2022	\$645,371	\$653,482	-1.2%
August 2022	\$631,276	\$627,024	+0.7%
<b>September 2022</b>	<b>\$711,876</b>	<b>\$613,285</b>	<b>+16.1%</b>
12-Month Avg*	\$684,094	\$581,125	+17.7%

\* Avg. Sales Price of all properties from October 2021 through September 2022. This is not the average of the individual figures above.

## Historical Average Sales Price by Month

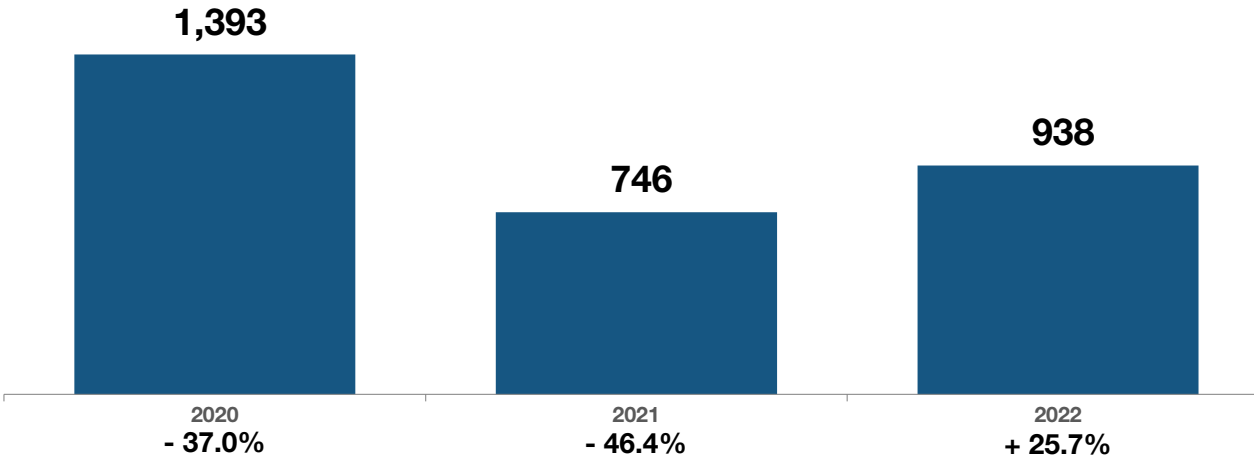


# Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.



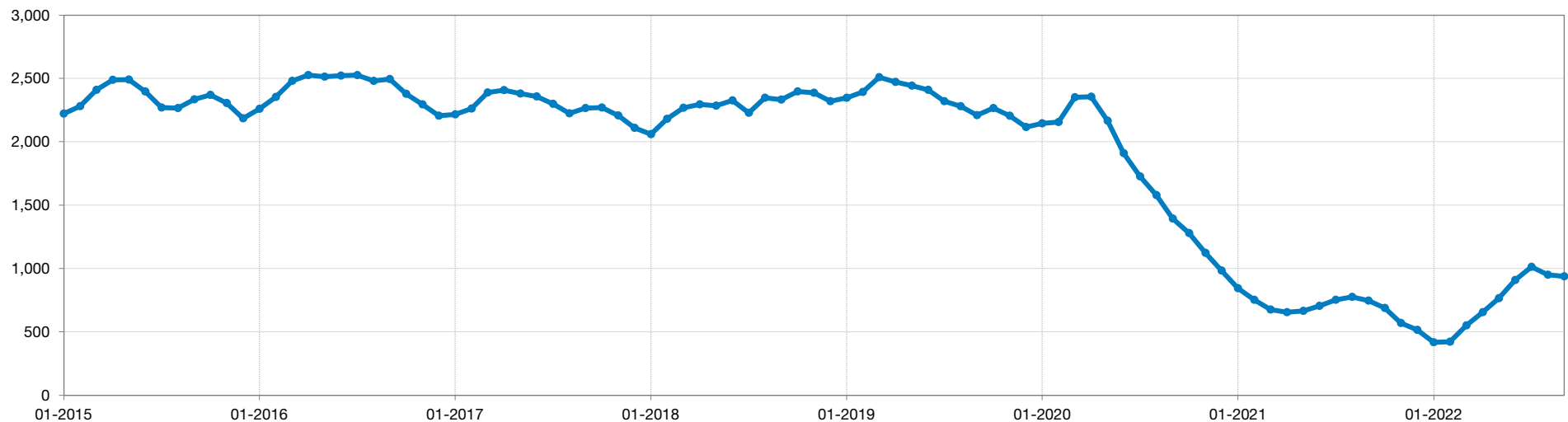
## September



Homes for Sale	Prior Year	Percent Change
October 2021	1,278	-46.2%
November 2021	1,122	-49.3%
December 2021	982	-47.6%
January 2022	843	-50.5%
February 2022	752	-44.0%
March 2022	674	-18.4%
April 2022	653	0.0%
May 2022	664	+15.1%
June 2022	704	+28.8%
July 2022	752	+34.7%
August 2022	775	+22.5%
<b>September 2022</b>	<b>746</b>	<b>+25.7%</b>
12-Month Avg*	829	-15.7%

\* Homes for Sale for all properties from October 2021 through September 2022. This is not the average of the individual figures above.

## Historical Inventory of Homes for Sale by Month

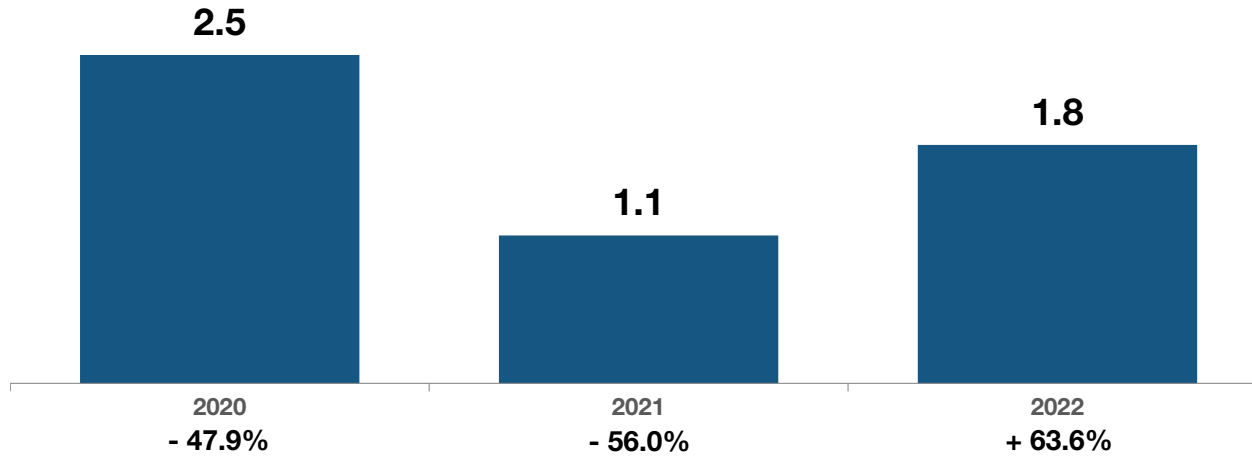


# Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



## September



Months Supply		Prior Year	Percent Change
October 2021	1.1	2.2	-50.0%
November 2021	0.9	1.9	-52.6%
December 2021	0.8	1.6	-50.0%
January 2022	0.7	1.3	-46.2%
February 2022	0.7	1.2	-41.7%
March 2022	1.0	1.0	0.0%
April 2022	1.2	0.9	+33.3%
May 2022	1.4	0.9	+55.6%
June 2022	1.7	1.0	+70.0%
July 2022	1.9	1.1	+72.7%
August 2022	1.8	1.2	+50.0%
<b>September 2022</b>	<b>1.8</b>	<b>1.1</b>	<b>+63.6%</b>
12-Month Avg*	1.2	1.3	-7.7%

\* Months Supply for all properties from October 2021 through September 2022. This is not the average of the individual figures above.

## Historical Months Supply of Inventory by Month

