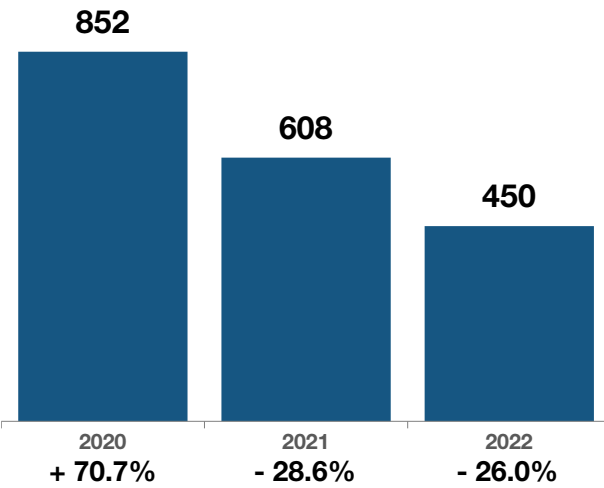


Pending Sales

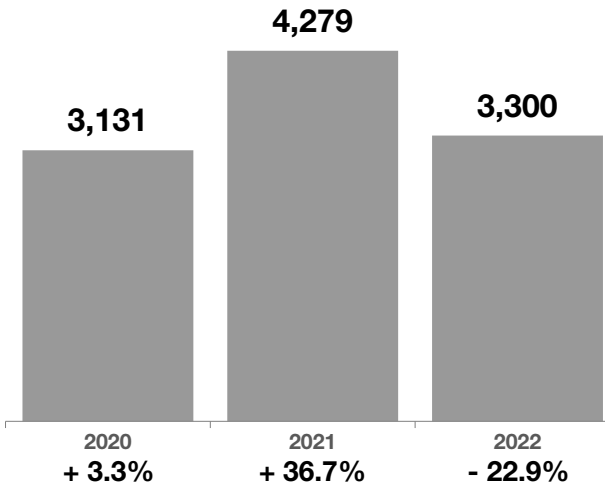
A count of the properties on which offers have been accepted in a given month.



June

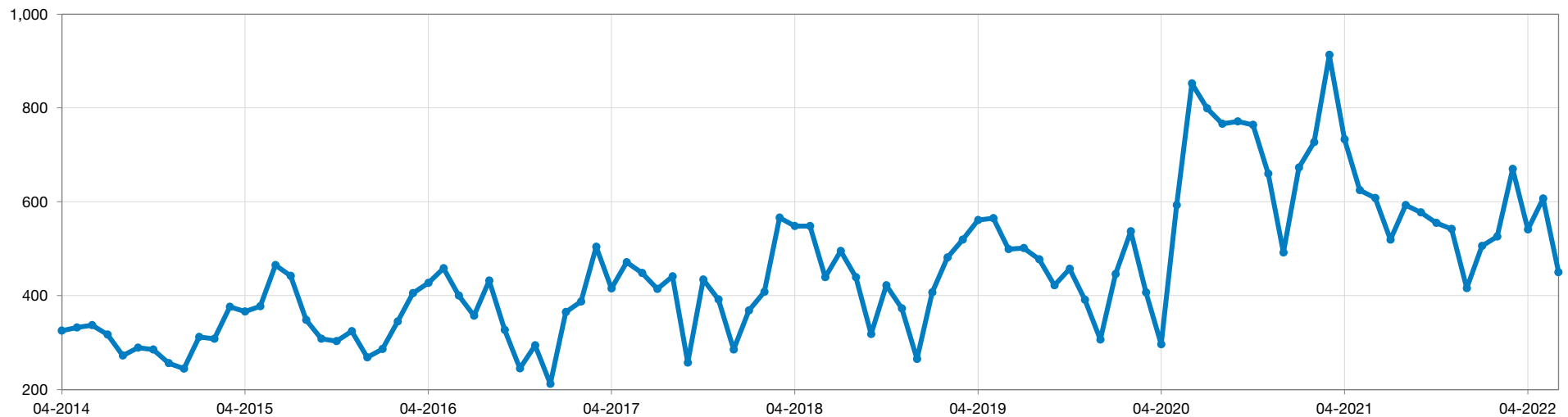


Year to Date



Pending Sales	Prior Year	Percent Change
July 2021	799	-35.0%
August 2021	766	-22.6%
September 2021	771	-25.2%
October 2021	764	-27.4%
November 2021	660	-17.9%
December 2021	492	-15.4%
January 2022	673	-24.8%
February 2022	727	-27.6%
March 2022	913	-26.6%
April 2022	733	-26.2%
May 2022	625	-2.9%
June 2022	608	-26.0%
12-Month Avg	711	-23.8%

Historical Pending Sales by Month

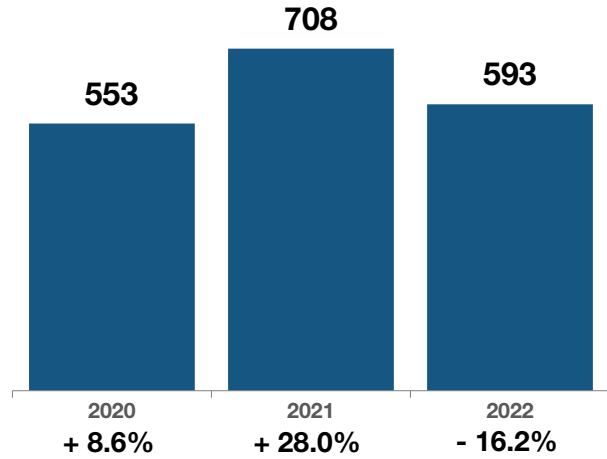


Closed Sales

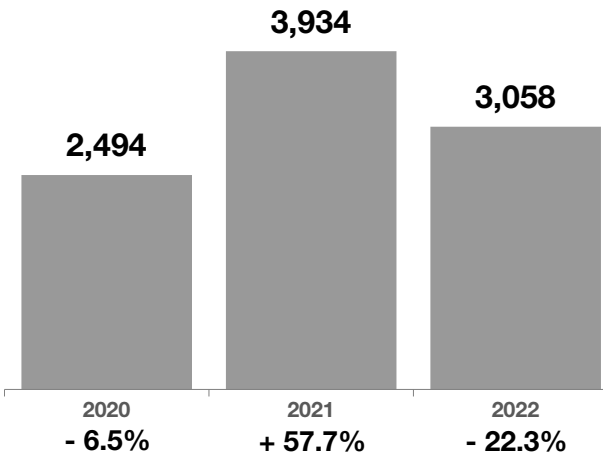
A count of the actual sales that closed in a given month.



June

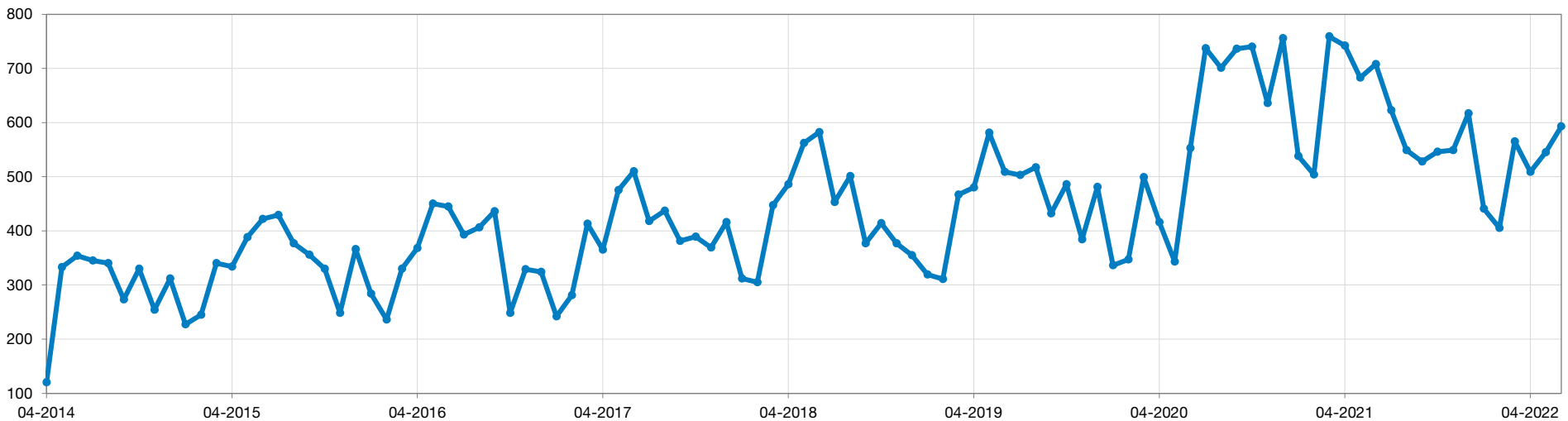


Year to Date



	Closed Sales	Prior Year	Percent Change
July 2021	623	737	-15.5%
August 2021	549	701	-21.7%
September 2021	528	736	-28.3%
October 2021	546	740	-26.2%
November 2021	549	636	-13.7%
December 2021	617	756	-18.4%
January 2022	441	538	-18.0%
February 2022	405	504	-19.6%
March 2022	565	759	-25.6%
April 2022	509	742	-31.4%
May 2022	545	683	-20.2%
June 2022	593	708	-16.2%
12-Month Avg	539	687	-21.5%

Historical Closed Sales by Month



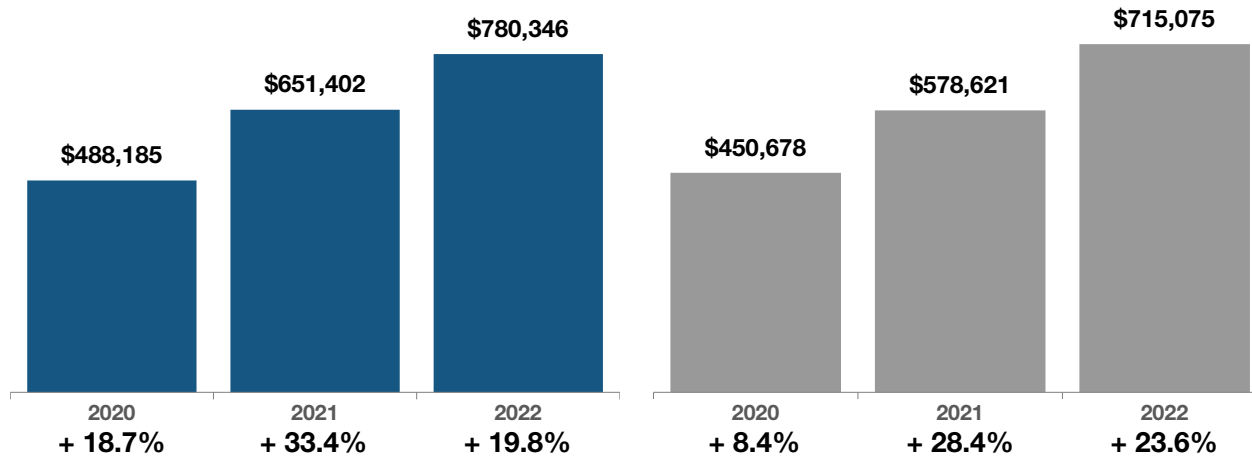
Average Sales Price

Average sales price for all closed sales, not accounting for seller concessions, in a given month.



June

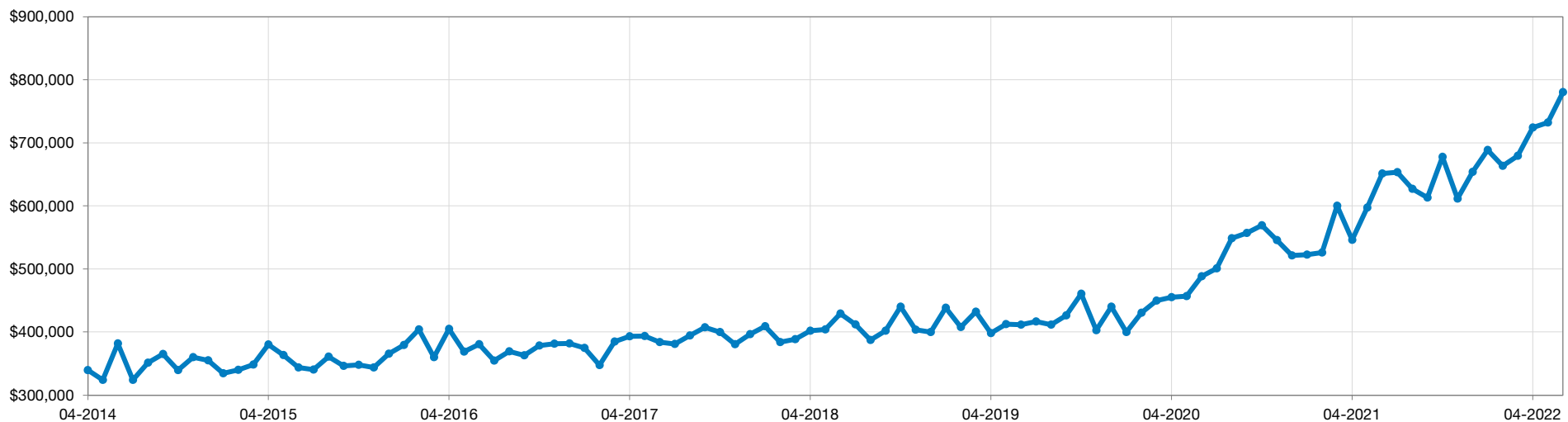
Year to Date



	Avg. Sales Price	Prior Year	Percent Change
July 2021	\$653,482	\$500,770	+30.5%
August 2021	\$627,024	\$548,392	+14.3%
September 2021	\$613,285	\$557,142	+10.1%
October 2021	\$677,864	\$568,960	+19.1%
November 2021	\$611,627	\$545,831	+12.1%
December 2021	\$653,688	\$521,231	+25.4%
January 2022	\$688,581	\$522,524	+31.8%
February 2022	\$663,313	\$526,097	+26.1%
March 2022	\$679,531	\$600,338	+13.2%
April 2022	\$724,305	\$546,091	+32.6%
May 2022	\$732,139	\$597,280	+22.6%
June 2022	\$780,346	\$651,402	+19.8%
12-Month Avg*	\$675,432	\$557,172	+21.2%

* Avg. Sales Price of all properties from July 2021 through June 2022. This is not the average of the individual figures above.

Historical Average Sales Price by Month

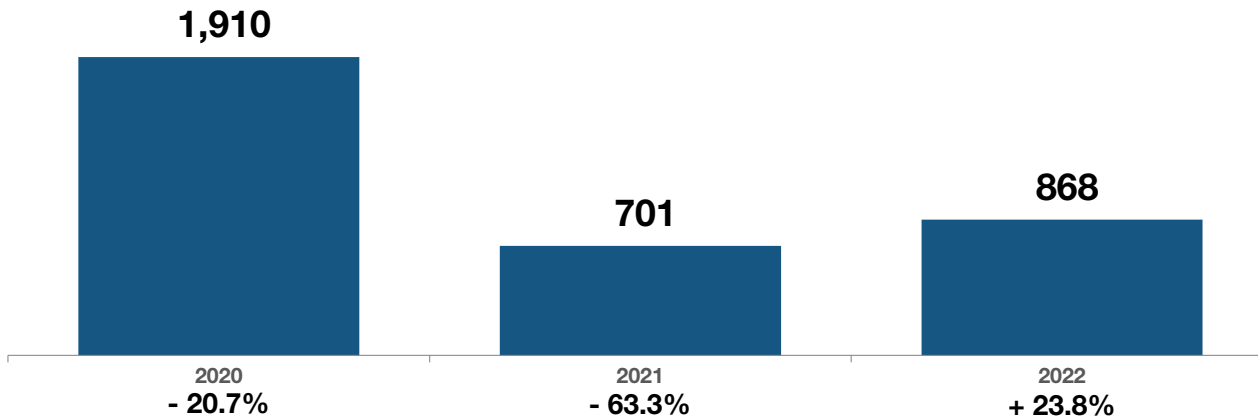


Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.



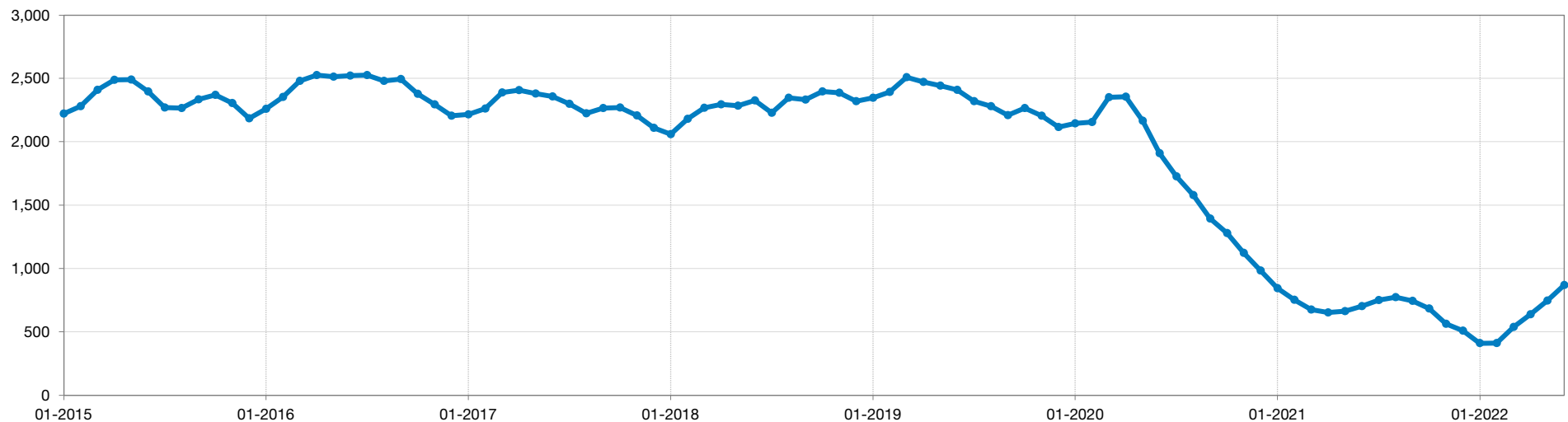
June



Homes for Sale	Prior Year	Percent Change
July 2021	1,726	-56.6%
August 2021	1,578	-51.1%
September 2021	1,393	-46.7%
October 2021	1,278	-46.6%
November 2021	1,122	-49.8%
December 2021	982	-48.2%
January 2022	843	-51.4%
February 2022	752	-45.3%
March 2022	674	-20.2%
April 2022	652	-2.1%
May 2022	662	+12.7%
June 2022	701	+23.8%
12-Month Avg*	1,030	-38.3%

* Homes for Sale for all properties from July 2021 through June 2022. This is not the average of the individual figures above.

Historical Inventory of Homes for Sale by Month

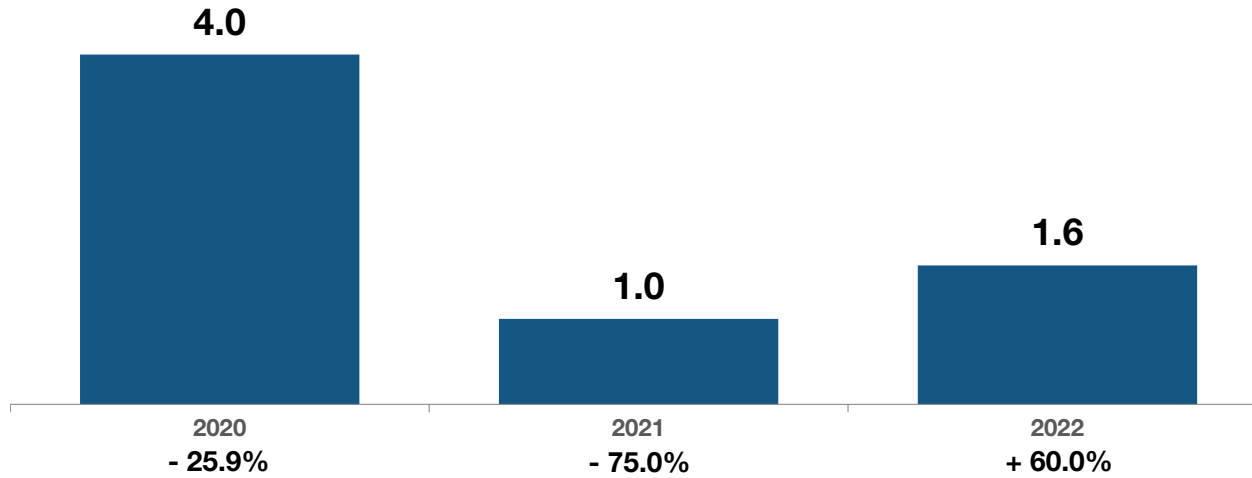


Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



June



Months Supply		Prior Year	Percent Change
July 2021	1.1	3.5	-68.6%
August 2021	1.1	3.0	-63.3%
September 2021	1.1	2.5	-56.0%
October 2021	1.1	2.2	-50.0%
November 2021	0.9	1.9	-52.6%
December 2021	0.8	1.6	-50.0%
January 2022	0.7	1.3	-46.2%
February 2022	0.7	1.2	-41.7%
March 2022	0.9	1.0	-10.0%
April 2022	1.1	0.9	+22.2%
May 2022	1.3	0.9	+44.4%
June 2022	1.6	1.0	+60.0%
12-Month Avg*	1.0	1.7	-41.2%

* Months Supply for all properties from July 2021 through June 2022. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month

