

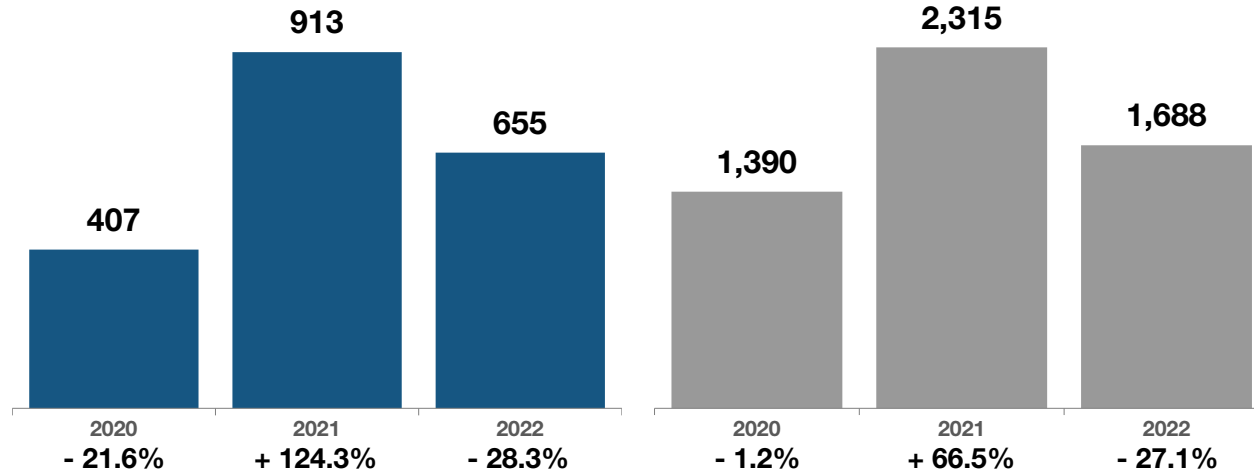
# Pending Sales

A count of the properties on which offers have been accepted in a given month.



## March

## Year to Date



	Pending Sales	Prior Year	Percent Change
April 2021	733	296	+147.6%
May 2021	625	593	+5.4%
June 2021	608	852	-28.6%
July 2021	519	799	-35.0%
August 2021	593	766	-22.6%
September 2021	579	771	-24.9%
October 2021	555	764	-27.4%
November 2021	544	660	-17.6%
December 2021	418	492	-15.0%
January 2022	509	673	-24.4%
February 2022	524	729	-28.1%
<b>March 2022</b>	<b>655</b>	<b>913</b>	<b>-28.3%</b>
12-Month Avg	572	692	-17.4%

## Historical Pending Sales by Month

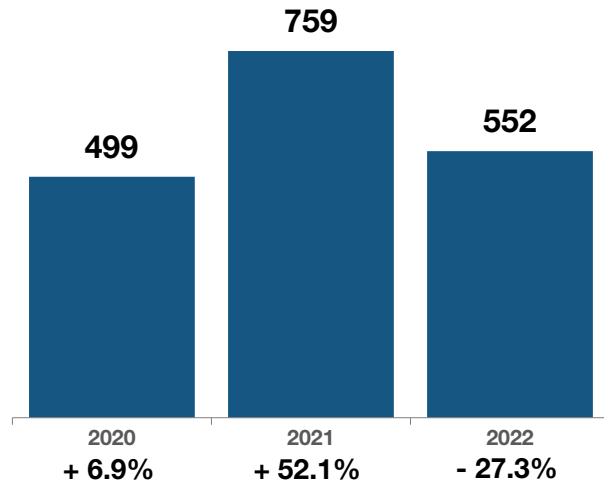


# Closed Sales

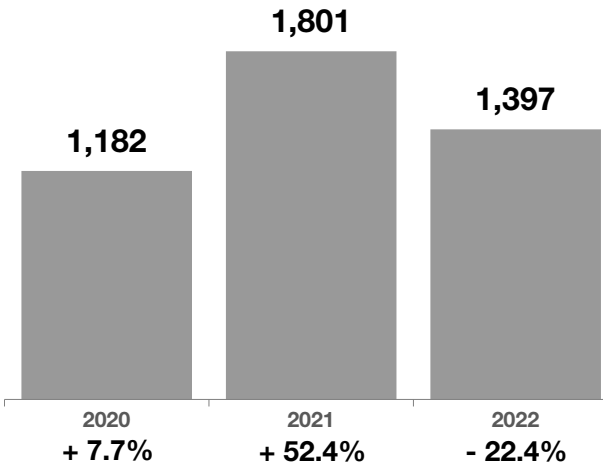
A count of the actual sales that closed in a given month.



## March



## Year to Date



Closed Sales	Prior Year	Percent Change
April 2021	416	+78.4%
May 2021	343	+99.1%
June 2021	553	+28.0%
July 2021	737	-15.5%
August 2021	701	-21.5%
September 2021	736	-28.3%
October 2021	740	-26.2%
November 2021	636	-13.7%
December 2021	756	-18.4%
January 2022	538	-18.0%
February 2022	504	-19.8%
<b>March 2022</b>	<b>759</b>	<b>-27.3%</b>
12-Month Avg	579	-6.4%

## Historical Closed Sales by Month



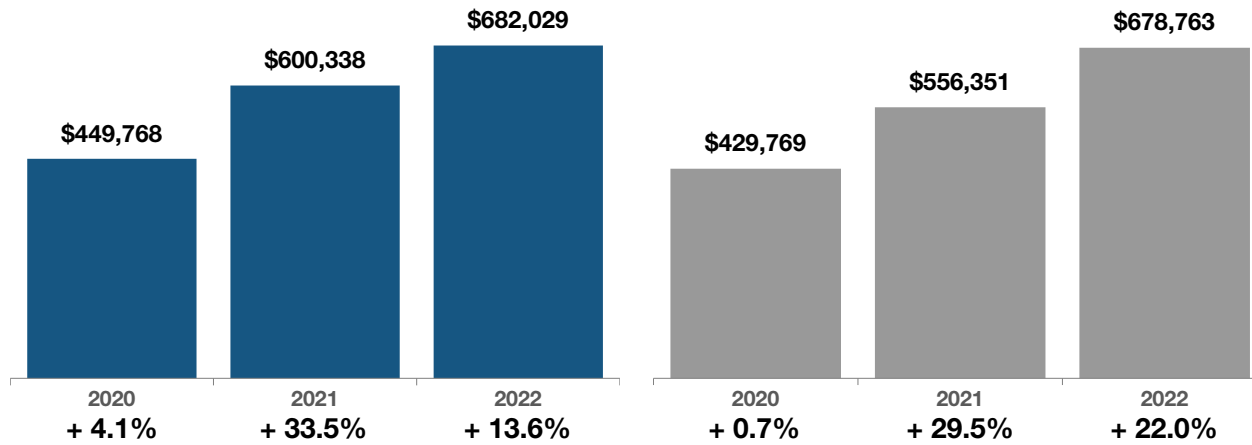
# Average Sales Price

Average sales price for all closed sales, not accounting for seller concessions, in a given month.



## March

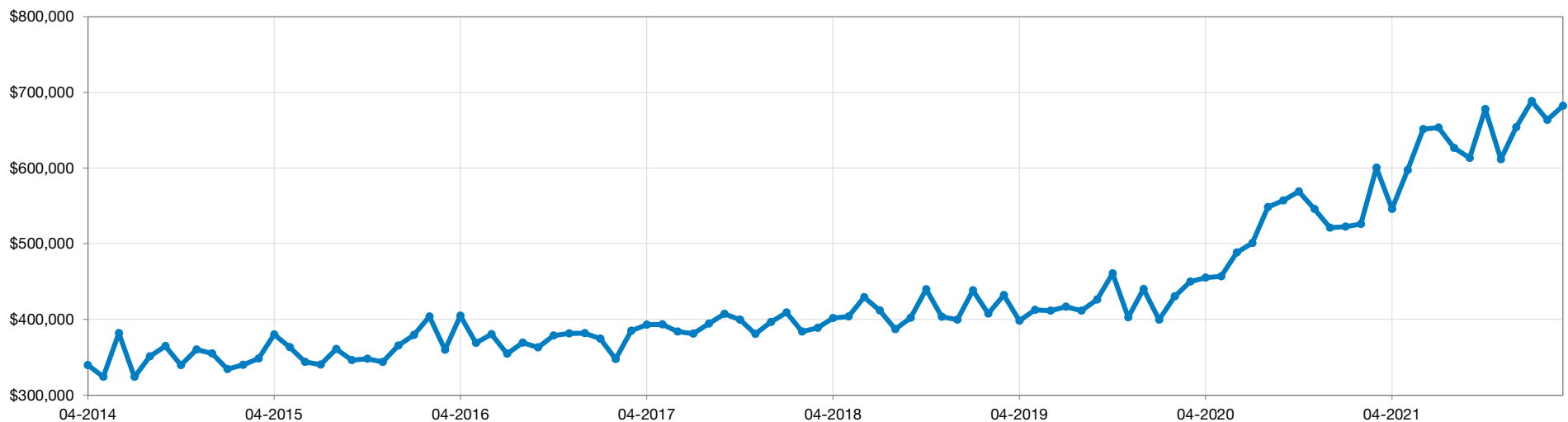
## Year to Date



	Avg. Sales Price	Prior Year	Percent Change
April 2021	\$546,091	\$455,144	+20.0%
May 2021	\$597,280	\$456,844	+30.7%
June 2021	\$651,402	\$488,185	+33.4%
July 2021	\$653,482	\$500,770	+30.5%
August 2021	\$626,504	\$548,392	+14.2%
September 2021	\$613,340	\$557,142	+10.1%
October 2021	\$677,864	\$568,960	+19.1%
November 2021	\$611,627	\$545,831	+12.1%
December 2021	\$653,688	\$521,231	+25.4%
January 2022	\$688,581	\$522,524	+31.8%
February 2022	\$663,606	\$526,097	+26.1%
<b>March 2022</b>	<b>\$682,029</b>	<b>\$600,338</b>	<b>+13.6%</b>
12-Month Avg*	\$638,791	\$524,288	+21.8%

\* Avg. Sales Price of all properties from April 2021 through March 2022. This is not the average of the individual figures above.

## Historical Average Sales Price by Month

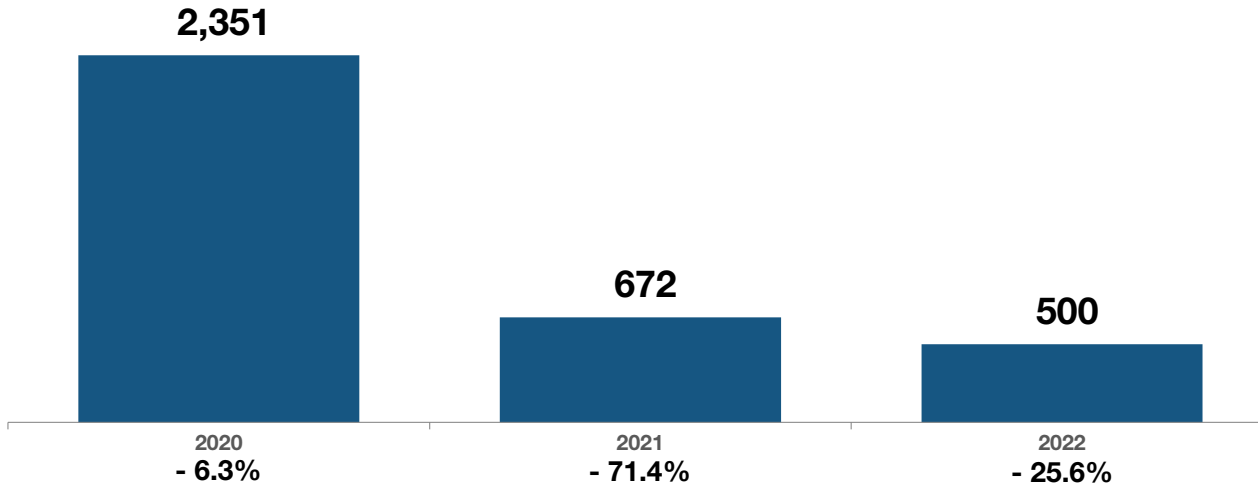


# Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.



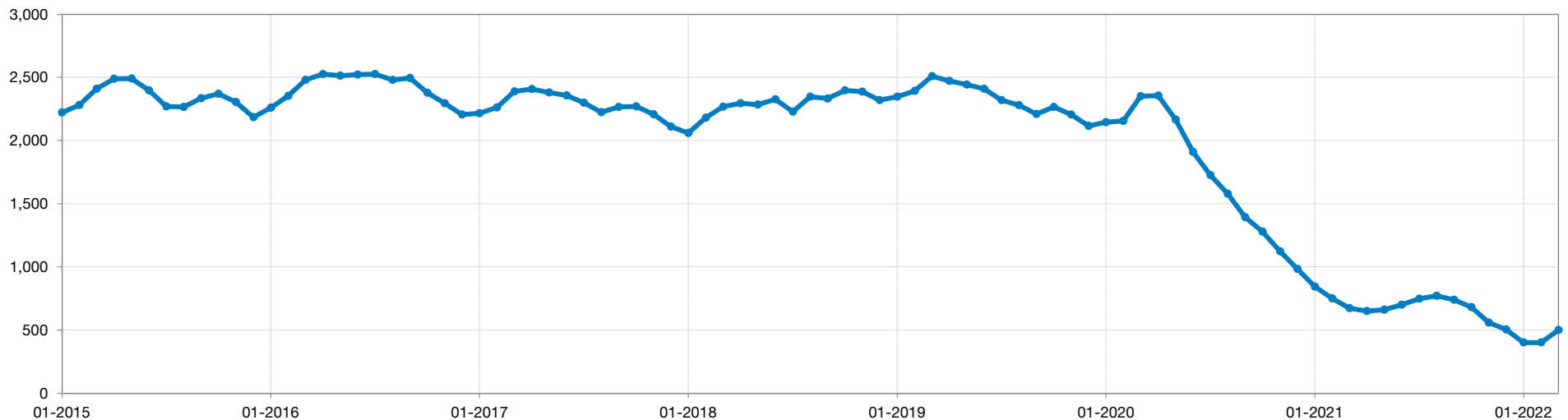
## March



Homes for Sale	Prior Year	Percent Change
April 2021	2,354	-72.4%
May 2021	2,165	-69.5%
June 2021	1,910	-63.4%
July 2021	1,726	-56.7%
August 2021	1,578	-51.2%
September 2021	1,393	-46.9%
October 2021	1,278	-46.8%
November 2021	1,122	-50.3%
December 2021	982	-48.8%
January 2022	843	-52.4%
February 2022	750	-46.5%
<b>March 2022</b>	<b>672</b>	<b>-25.6%</b>
12-Month Avg*	609	-56.4%

\* Homes for Sale for all properties from April 2021 through March 2022. This is not the average of the individual figures above.

## Historical Inventory of Homes for Sale by Month

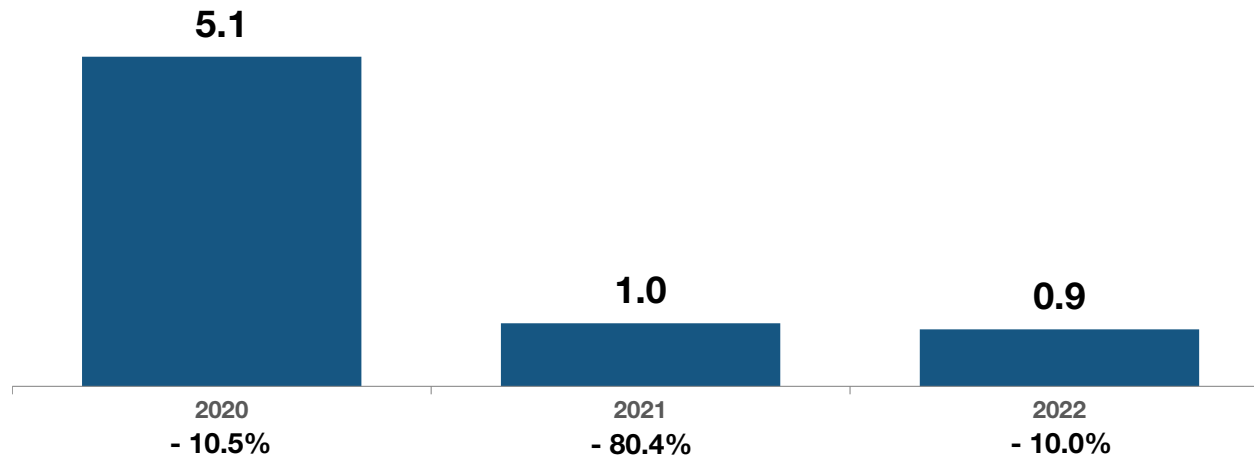


# Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



## March



Months Supply		Prior Year	Percent Change
April 2021	0.9	5.3	-83.0%
May 2021	0.9	4.9	-81.6%
June 2021	1.0	4.0	-75.0%
July 2021	1.1	3.5	-68.6%
August 2021	1.1	3.0	-63.3%
September 2021	1.1	2.5	-56.0%
October 2021	1.1	2.2	-50.0%
November 2021	0.9	1.9	-52.6%
December 2021	0.8	1.6	-50.0%
January 2022	0.7	1.3	-46.2%
February 2022	0.7	1.2	-41.7%
<b>March 2022</b>	<b>0.9</b>	<b>1.0</b>	<b>-10.0%</b>
12-Month Avg*	0.9	2.7	-66.7%

\* Months Supply for all properties from April 2021 through March 2022. This is not the average of the individual figures above.

## Historical Months Supply of Inventory by Month

